CONTACT

chrisgfree@gmail.com

Newport, Washington

linkedin.com/in/chrisgrantham-adt-solar

KEY SKILLS

- Web Design
- Front-end Development
- AI Coding Agents
- Vercel Deployment
- Stripe Integration
- Progressive Web Apps (PWAs)
- 3D Web (three.js)
- Sales Management
- Team Leadership
- Sales Training & Coaching
- Recruiting
- Closing
- Client Relationships
- Market Analysis
- Forecasting
- Solar / Renewable Energy
- Tax Incentives & Rebates
- Home Security
- Advertising
- Consumer Products
- Adobe Photoshop

SOFT SKILLS

Motivating · Coaching · Persuasive · Personable · Team Building

Christopher Grantham

Sales Leader | Web Designer & Coder | AI-Agent-Powered Builder

Sales leader, web designer, coder, and AI-agent-powered builder who pairs more than a decade of sales leadership with direct access to AI coding agents and ships real web apps fast. Proven record of exceeding sales targets, driving revenue growth, and cultivating strong client relationships — now applied to taking products from idea to a live site in days. Skilled in strategic planning, market analysis, and motivating, coaching, and closing.

PROJECTS / RECENT BUILDS (NOV 2026)

- **Apocalypse Tracker** — A 3D globe of live conflicts, disasters, flights, satellites, and space weather from public feeds. apocalypse-tracker.com
- **Morph Tide** — A 3D evolution game: grow a body from the ancient sea to the first shore. evo-back-to-eden.vercel.app
- **Go Crazy Crochet** — Beginner crochet site and yarn shop: follow a pattern one step at a time, with stitch help, counters, and private PDF import; beginner version is free. gocrazycrochet.com
- **Go Crazy Crochet app** — Installable family crochet app; projects and imported PDFs stay on the device. crochet-app-chrisgfree-5870.vercel.app
- **ClaimStaker** — Historic mines (USGS), active BLM claims, rentals, rail, water access, and on-device mineral photo ID from free public data. claim-staker.com
- **ServiceEval** — Find local home service professionals by trade and ZIP, with an instant quote calculator and free quote requests. serviceeval.com

WORK EXPERIENCE

Nov 2023 – Present — *Eastern WA / North Idaho*

Eastern Washington / North Idaho Sales Manager

Safe Haven Security Services, LLC

- Serve as Eastern Washington / North Idaho Branch Manager, facilitating ADT's relocation department and new homeowners program.

Jun 2023 – Oct 2024 — *Springfield, Illinois*

Regional Sales Manager

Caliber Solar

- Served as Metropolitan Area Regional Manager and solar expert for Illinois.
- Educated customers on the Illinois Shines program, SRECs, and federal tax incentives, including credits and depreciation, with a knowledgeable, personable approach.

May 2023 – May 2024 — *Spokane, Washington*

Regional Sales Manager

Infinity Solar USA

- Offered sponsorship programs and other incentives for homeowners in Washington, Oregon, Idaho, and Montana.
- Helped the office rank among the top-selling offices for several months of the year.

Feb 2023 – Oct 2023 — *United States*

Senior Regional Sales Manager

Nationwide Solar

- Led regional solar sales for Nationwide Solar.
- Managed a ~6-month OEM partnership with Silfab (solar panel/inverter manufacturer), connecting Silfab with LuminaSun Solar and Nationwide Solar.

Feb 2022 – Feb 2023 — *Eastern WA / North Idaho / Northeastern Oregon*

Regional Manager

Nationwide Solar

- Managed clean energy sales with expertise in shading analysis reports and federal and state tax incentives and rebates.
- Well versed in Gosolo.io; offered $0-down financing options so customers could own their power.

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Christopher Grantham

Sales Leader | Web Designer & Coder | AI-Agent-Powered Builder

WORK EXPERIENCE

Jun 2021 – Jul 2023 — *Montana*

Regional Sales Manager

LuminaSun SmartHome

- Served as Regional Manager of Montana for Lumina Sun Solar.

Oct 2020 – Present — *Spokane, Washington*

Spokane Market Manager

Safe Haven Security Services, Inc.

- Opened the Eastern Washington branch for Safe Haven in Spokane, Washington.
- Named Top Tier in July 2020.

Mar 2020 – Apr 2020 — *Greater Seattle Area*

North Seattle Area Sales Manager

Acima Credit

- Partnered with a wide range of businesses to offer Acima Credit lease-to-own options, including no-credit-check decisions in seconds and 90-day interest-free plans.
- During COVID, managed affiliated business needs and day-to-day client care for half of Washington State.

Mar 2017 – Nov 2018 — *Greater Seattle Area*

North Seattle Market Sales Manager

Safe Haven Security Services, Inc.

- Created sales training and coaching materials informed by market research and forecasting.
- Surpassed regional expectations and helped increase market share and profit margins.
- Maintained 1st position in the annual sales competition.

Mar 2015 – Mar 2017 — *Greater Seattle Area*

Assistant Manager & Sales Professional

Safe Haven Security Services, Inc.

- Supported sales management with consistent recruiting, team building, and sales training over multiple years.
- Named Top Sales Rep for all of 2016 and earned numerous plaques and trophies.

Nov 2014 – Mar 2015 — *Lynnwood, Washington*

Sales Representative

Acura of Lynnwood

- Exceeded sales goals and projections.
- Volunteered at showing events and demonstrated strong customer-acquisition skills.

AWARDS & ACHIEVEMENTS

- Annual Top Sales Rep of 2016 at SafeHaven ADT
- Set a new SafeHaven ADT record for most deals in one week, with a total of 21 (2016)
- Took charge in the first month as a manager at SafeHaven ADT
- Top Solar Sales Rep of 2022 at Nationwide Solar
- Top Tier, July 2020, at Safe Haven

EDUCATION

Sep 2002 – Sep 2006

Mariner High School